

**Aum SLN Enterprises** inviting for a Franchises across Karnataka  
to sell **DEF (Diesel Exhaust Fluid ) ECO Smart + Blue**  
**Key Terms and Conditions for Franchises**

- **Agreement Structure**: A formal agreement must be executed, typically on stamp paper, detailing the roles, obligations, and rights of both Company and Franchisee.
- **Site Selection & Setup**: The Franchisee often requires approval of the location and has specific standards for infrastructure, requiring compliance with local regulations, like Minimum space of **1000 to 1500 Sqft** should be available to install Dispensary Machine, Tank, Plumbing Materials, Parking of Heavy Vehicles to fill DEF & to install Name Board along with Company Logo. The Expenses of Land Rent, Power supply bill & any other bills should be borne by Franchisee only.
- **Mandate Facilities at Franchise :** Franchisee should Provide Mandatory Facilities like Drinking water and Toilet.
- **Documentation**: Detailed records of sales, employees (including Aadhar details), and compliance reports must be maintained & submit to Company by 5<sup>th</sup> of every month.
- **Operational Standards**: Franchisees must adhere to strict operating procedures, including branding, staff training, and product quality standards. Any deviations or **malfunctions of the liquid** (eg **Adding any other liquids or Water or anything to the company supplied DEF**) will be considered as **Breach of Contract** & Franchise will be Cancelled with immediate effect once the Malfunction is found by Company and also no **Refund** will be given in such cases.

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- **Placement of order & Supply** : Franchisees should place the requirement order 2-3 days prior with a minimum of 1000 ltrs of DEF, Company will deliver the order against the 100% Payment at the time of order placement, No Credit will be given. Extra charges will be applicable if Company gives delivery to the Franchisee (above 10 km). Price of DEF will vary based on the market price.
- **Franchise Fees & Royalties**: Initial fees and recurring royalty payments will be around **2.5 Lakhs** for **Manual Dispensary Machine** along with Monthly Machinery Maintenance cost of 5,000 Rs Per Month
- **Sales & GST**: Reimbursement of GST on Outlet Sales will be due Responsibility of Franchisee only. Company will not be Responsible on this.
- **Repair & Maintenance**: Company will handle any issues with the Dispensary Machine at any point of time (working hours). Franchisee should not allow any others (Un Authorized persons) to check & operate the Issues with Dispensary Machine without the knowledge of company, if so company will not be responsible for any problems with the Dispensary Machine Further.
- **Problem to Machinery from Power Supply**: In case any issue occur from the Power Fluctuation (High/Low Voltage) at the Franchisor Place, then Company is not Responsible for any Repair or Replacement.
- **Term and Renewal**: The initial contract duration (e.g., 2-3 years) and terms for renewal, including additional security deposits will be as per the Company Decision.

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- **Confidentiality & Non-Compete**: Franchisor & Their Employees should not disclose any business & transaction details to any personnel at any point of time without the permission of company.
- **Closing of Franchise & Refund** : In case if the Franchise needs to close for any reasons (after 1 year from the date of Commencement), **Company will take over all the provided equipment's & 50% of the Franchise Fee will be given as refund.** Franchisee should not be given as Sub Franchisee without information to the Company.
- **Termination Clause**: Conditions for termination, such as failure to maintain standards, non-payment or breach of contract.

**Franchisee**

**Managing Partners  
Aum SLN Enterprises  
Chikballapur**

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